


For Commercial Insurance Agents and Brokers

Grow With Us

As of March 31, 2011 WEST REGION



Fireman's Fund[®]
Insurance Company

A company of **Allianz** 

Middle Market Individual Risk

At Fireman's Fund[®] Commercial Insurance, we seek to provide innovative risk management solutions tailored to meet customer needs. We have a broad appetite across a variety of industries and we've applied our expertise to the development of a host of customizable products that will be a great fit for quality risks. We have the flexibility to partner with you and your client to provide a single coverage or an entire package for their business.

The following is a sample of recent business written by Fireman's Fund. You'll see some accounts and coverage options that you may not think Fireman's Fund writes – but we do. Call us to discuss coverage or capacity needs. We'll work with you on ideas and solutions to further our mutual success.

Recently Written

Industry	Description	Coverage Options	Premium Range
Wineries	Upscale Winery	Package, Umbrella	\$130,000
Wholesale	Lighting Distributor	Package, Umbrella	\$ 95,000
Manufacturing	Sign Manufacturer	Workers' Compensation	\$ 64,000
Real Estate	Condominiums	Large Property, GL, Umbrella	\$205,000
Manufacturing	Construction Machinery	Workers' Compensation	\$140,000
Hospitality	Country Club	Package, Auto, Umbrella	\$ 72,000
Services	Office Services	Package, WC, Umbrella	\$172,000
Hospitality	Restaurant	Workers' Compensation	\$ 60,000
Wineries	Winery	Workers' Compensation	\$ 65,000
Distributor	Beverage	Package, Auto, Umbrella	\$340,000
Manufacturing	Farm Equipment	Workers' Compensation	\$ 80,000
Real Estate	Commercial LRO	Package, Umbrella	\$ 58,000